

# The Aareal Bank Share

## Investor Relations activities

In the financial year under review, the Covid-19 pandemic impacted the economy to an unprecedented extent; the resulting burdens touched all aspects of public and private life. Despite this, Aareal Bank, as a listed public limited company, remains subject to numerous disclosure obligations. Especially in such challenging times, Aareal Bank sees these as an opportunity not only to enter into a consistently open and constructive dialogue with analysts, investors and clients, as well as with the media – but also to intensify this dialogue.

Especially given the more difficult environment and the uncertainty amid the pandemic, the dialogue has become all the more detailed and intensive: in fact, it is a prerequisite for a listed public company to be successful over the long term. Only when company developments are communicated and – if needed – also discussed with Aareal Bank in a timely, open and transparent manner can market participants evaluate potential opportunities and risks that may result from the pandemic and market developments as well as from regulatory changes.

To this end, two face-to-face conferences are held, among other things, in Frankfurt each year for investors, analysts and the media. Back at Aareal Bank's conference in February 2020, the Management Board was still able to personally present the results of the previous financial year in great detail, and also provided a strategic outlook for the future, comprising the current financial year as well as the medium-term horizon ("Aareal Next Level"). Aareal Bank also uses the quarterly publications conference calls as an opportunity to inform investors, analysts and the media about current Group developments.

In the course of the financial year under review, the Investor Relations team took part in eight international capital markets conferences. After three successful conferences in Asia, Europe and the US, all conferences from the second quarter onwards were held online, due to the pandemic. With only nine (partly virtual) roadshows, significantly fewer of these events were hosted than in previous years. As face-to-face meetings were impossible in 2020, one-on-one discussions were replaced by virtual meetings that could also be scheduled more flexibly. These individual online meetings more than made up for the fewer roadshows, so that market communications – by and large – remained at a high level throughout 2020. The fact that the members of the Management Board also attend online conferences, roadshows, and one-on-one meetings on a regular basis, and are available for discussions, is highly appreciated by investors.

In order to ensure access to timely, open and transparent information of relevance to the capital markets, Aareal Bank provides shareholders and analysts with detailed information on Aareal Bank Group and its three segments Structured Property Financing, Consulting/Services Bank (renamed Banking & Digital Solutions with effect from 1 January 2021), and Aareon on its website at [www.aareal-bank.com](http://www.aareal-bank.com). Furthermore, published ad-hoc disclosures and press releases, financial reports, as well as current Investor Relations presentations, are available for download from our Investor Relations portal. The financial calendar offers an overview of the most important dates in the Company's calendar.

## Key data and indicators of the Aareal Bank share

	2020	2019
Share price (€) <sup>1)</sup>		
Year-end price	19.550	30.250
High	31.690	31.200
Low	13.670	22.710
Book value per ordinary share (€)	43.54	42.77
Dividends per ordinary share (€) <sup>2)</sup>	1.50	./.
Earnings per ordinary share (€)	-1.50	2.42
Price/earnings ratio <sup>3)</sup>	-13.03	12.50
Dividend yield (%) <sup>3)</sup>	7.67	./.
Market capitalisation (€ mn) <sup>3)</sup>	1.170	1.811
ISIN	DE 000 540 811 6	
German Securities ID (WKN)	540 811	
Mnemonic		
Deutsche Börse	ARL	
Bloomberg (Xetra)	ARL.GY	
Reuters (Xetra)	ARL.DE	
Issued share capital (number of bearer unit shares)	59,857,221	

<sup>1)</sup> XETRA® closing prices

<sup>2)</sup> Dividend payments of € 1.50 for 2020 (to be effected in 2021) would need to be made in two steps. In compliance with the requirements published by the European Central Bank (ECB) on 15 December 2020, the distributable amount is calculated at € 0.40 per share. The Management Board plans to submit a corresponding proposal for the appropriation of profits to the ordinary Annual General Meeting in May 2021. Depending on further economic developments, regulatory requirements, the Bank's capital position and its risk situation, an extraordinary Annual General Meeting, which could possibly take place during the fourth quarter of 2021, could then decide on the intended remaining payout of € 1.10 per share. 2019: following a request of the ECB to refrain from distributing dividends, the AGM decided that net retained profit for 2019 be transferred to retained earnings.

<sup>3)</sup> Based on XETRA® year-end closing prices

## Shareholder structure

since 3 February 2015



To further strengthen shareholders' confidence in the sustainable performance of Aareal Bank Group's business model, we will not waver in our efforts to make our strategic course transparent during the financial year 2021. We continue to actively seek the dialogue with our investors and analysts – using all modern communications channels as a substitute to personal discussions, to the extent possible.

## Analysts' opinions

Of the 15 brokerages and analyst firms that regularly covered Aareal Bank at the start of the financial year, two firms stopped and one firm temporarily suspended coverage of Aareal Bank in the course of the year, so that at the end of 2020, a total of 12 brokerages and analyst firms published independent studies and comments about developments at Aareal Bank Group.

Having finished the 2019 financial year on a positive note, in 2020, Aareal Bank needed to meet expectations by market participants and analysts in the light of the Covid-19 pandemic. Four "buy" and five "neutral" recommendations compared to three "sell" recommendations.

We regularly update and publish the analysts' recommendations on our website [www.aareal-bank.com](http://www.aareal-bank.com) on the Investor Relations page.

# Relative performance of the Aareal Bank share price

2017-2019

■ Aareal Bank (total return) ■ DAX ■ MDAX ■ CXPB

25%

0%

-25%

-50%

-75%

31 Dec 2017

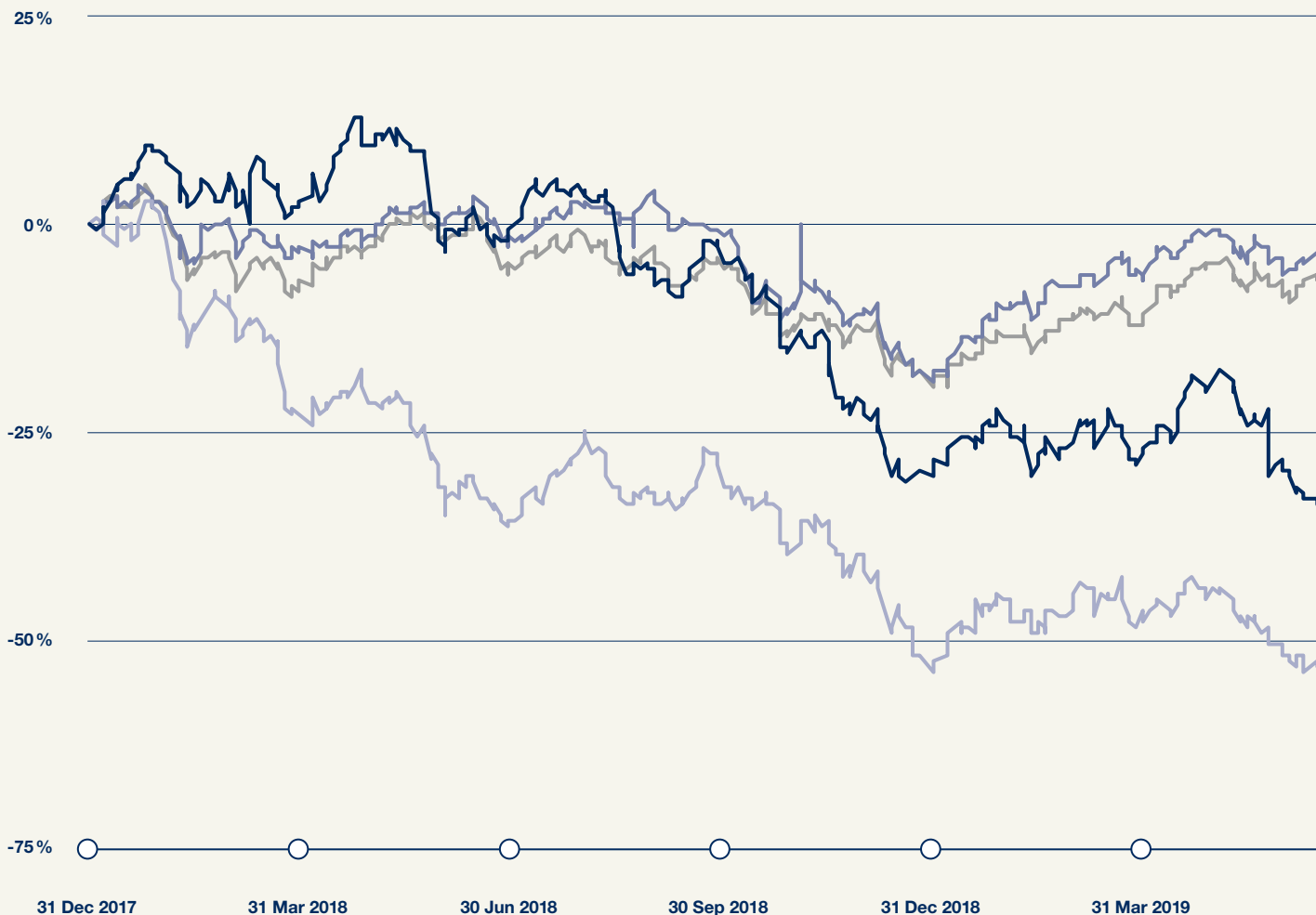
31 Mar 2018

30 Jun 2018

30 Sep 2018

31 Dec 2018

31 Mar 2019



- 1 26 February 2020**  
Following a strong performance in the 2019 financial year, Aareal Bank Group expects stable 2020 consolidated net income
- 2 26 March 2020**  
Aareal Bank Group publishes its Annual Report 2019
- 3 12 May 2020**  
Aareal Bank Group delivers positive results for the first quarter of 2020, having accounted for effects of Covid-19
- 4 27 May 2020**  
Annual General Meeting of Aareal Bank AG approves dividend waiver recommended by the ECB by a large majority

- 5 13 August 2020**  
Aareal Bank Group posts positive results for the second quarter of 2020 as well, despite burdens of Covid-19 and a successful de-risking
- 6 14 August 2020**  
Aareal Bank sells 30 per cent stake in IT subsidiary Aareon to Advent International – long-term partnership agreed upon
- 7 12 November 2020**  
Aareal Bank Group once again posts positive consolidated operating profit in the third quarter, despite persistent significant burdens due to Covid-19

